

# LHP UPDATE

Quarterly Newsletter

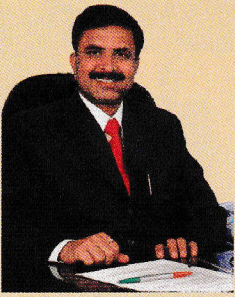
Issue 9 December 2009

## Rise & Roses



Introducing 450 Frame motor | National Productivity Council Award | Major orders

**Lhp**®  
MOTORS PUMPS  
*Driven by Commitment*



# The Mentor Speaks

Dear Readers,

I am indeed very happy to meet you on an upbeat note through this 9<sup>th</sup> issue of LHP UPDATE. After almost a year and a half of global recession, now is the time to pull up our socks. Now is the time to 'run for growth' after our warming up exercise during the tough times. Our patience and meticulous efforts have started yielding results.

LHP has accomplished new technological developments; the product range is being expanded and newer markets are being conquered. The LHP team is being strengthened as young blood is joining in. One major award that LHP has won recently has added yet another feather in our cap. I am sure that you would enjoy reading about all this in our cover story, 'Rise and Roses'.

Our various departments i.e. R&D, QA, Production, Domestic & Exports Marketing and Post-sales service are implementing new processes and equipping themselves with the latest technology to be more customer focused. I should personally congratulate our team for their concerted efforts put in during the last one and half year. May the good work pave the way for success in all our endeavours.

Wish you all a very happy, bright and prosperous New Year 2010.

Regards,

Sharadkrishna Thakre

Cover story

## Rise & Roses

In a previous issue of UPDATE, the cover story bore the title, 'Every trough is followed by a crest'. The story referred to our plans to overcome the challenge of recession and invest in developments on various fronts. The LHP team has been marching doggedly along the path laid down in that story and the results are evident.

The performance graph of LHP is certainly on the 'Rise' in terms of technology advancement, product range expansion and relationships with new customers. This 'Rise' has reaffirmed our faith in the policies framed by the team leaders and hard efforts employed in implementing them.

And, by 'Roses' we mean one of the prestigious awards recently won by LHP. Of course, our journey to this award was not all 'bed of roses'. We had to go through 'acid tests' on the fronts of manufacturing and management practices, products' quality, their performance and so on.

Here are a few milestones in our admirable journey towards 'Rise' & 'Roses'.

An invitation to



**ELECRAMA-2010**

20th to 24th Jan

*Do visit our stall to discover our recent technological developments.*

*Also witness new launch of advanced-technology Gear Boxes & Geared Motors.*

Proposed stall layout

**Hall 5  
Stall P61**



## Rise in customer base

# Flame-proof Motors exports to Middle East

We have been putting in conscious efforts to develop overseas market for the last 5 years. Middle East is one of our focus areas, paying rich dividends to our endeavours. A recent order from **Middle East Industrial Gases Ltd.**, for LHP Flame-proof Motors is a testimony to this. Our Flame-proof Motors will be used in their Acetylene plants. As a result of the well-targeted attempts of our Exports Marketing Division, several such

orders are in the pipeline from various countries.

These Flame-proof Motors are specially designed for the use in highly inflammable Gas group IIC atmosphere and received approvals from competent authorities. After their wider acceptance in the Indian market by several leading process plants, now they are poised for conquering the overseas markets.

## Beginning of a new relationship

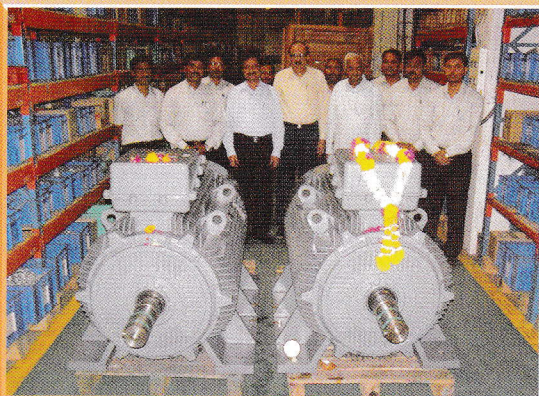
# BHEL, Ranipet

With the despatch of the first batch of motors to BHEL, Ranipet on September 19, 2009, we began a new relationship with this quality-conscious PSU. Our Bangalore office team put in a lot of hard work right from organising the first presentation to concluding the order. Mr. Keerthi Kumar and his team Mr. Nayan Chandra and Mr. Satish Kumar of our Bangalore office deserve a special mention for their persistent follow-up and effectively communicating capabilities of LHP to the client.



## Rise in product development

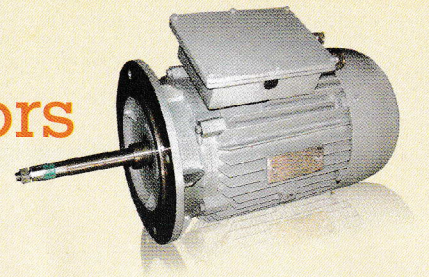
# Introducing 450 Frame motors



The committed efforts of our R&D team for the past 6 months have resulted in the successful development of a 450 Frame motor, the largest ever in our existing range of nearly 4000 products. There was jubilation as the first batch of motors was getting despatched to the customer and a special Puja was held on this occasion. Our Managing Director personally congratulated the entire LHP team for completing the project much before the scheduled date. Further development of HT range motors is on the drawing board and will be ready for launch in 2010.

## Rise in technology development

# Marine and Naval Duty Motors



Our committed team of R&D engineers is successful in developing special duty motors for marine applications. These motors comply with Indian Naval Standards. Production facilities at LHP have already been approved by DGQA for supply to the Indian Navy. These motors will successfully meet the challenging requirements of the Indian Navy and shipyards for sea-worthy performance. The specifications are as per EED-Q-071 R3 and the present range includes motors up to 315kW and the frame sizes are from 63 to 355L. These motors are tested and approved by authorised test labs approved by the Indian Navy. LHP Marine and Naval Duty motors are

designed and manufactured at our world-class plant in Solapur.

Rugged die-cast Aluminum rotors are precision-balanced. All tests are conducted in our in-house state-of-the-art test facilities, results documented, controlled and declared in the test certificates that are being issued with each and every motor. LHP Marine and Naval duty motors are designed and engineered for continuous reliable performance and easy maintenance.

Typical applications include Compressors, AHUs (Air Handling Units), Blowers anchoring and other marine & naval applications.

## Geared Motors (for crane duty applications in steel industries)



LHP has developed special geared motors under the technical guidance of Mr. S. K. Sen and able leadership of Mr. Aditya Thakre. Designed and assembled by Mr. P. V. Pawar and Mr. S. M. Shivanna, these motors are developed specially for crane duty applications in steel industries. This is the result of our excellent team work. Seen in the photo are Mr. Shivanna, Mr. S. K. Sen, Mr. Manoj Chavan, Mr. V. B. Ghanekar, Mr. P. V. Pawar and Mr. Aditya Thakre.

## Eminent visitors



Mr. Kulkarni, Mr. Shah, Mr. Parab & Mr. Mishra



Mr. Abraham, Mr. Mayur & Mr. Raval

# Roses : NPC award

Recently, we were honoured with the Best Performance Award by the National Productivity Council (NPC). LHP was selected for this award on the basis of stringent inspections and meticulous survey of all MSMEs (Micro Small and Medium Enterprises) in the state of Maharashtra.

The award was received by Mr. D. R. Bhat our RMH at the hands of Mr. A. M. Khan, IAS, Principal Secretary of Industries, Government of Maharashtra on behalf of the Honourable Minister of Industries, Mr. Narayan Rane. The award ceremony took place on 20th August 2009 in Mumbai.



## Eminent visitors



Japanese delegation



Mr. Sanjay Jagtap from Dubai

## ERP training programme

A software training programme was arranged by the EDP department of LHP specially for B.E. (Information Technology stream) students. A group of 35 students from Bharat Ratna Priyadarshni Indira Gandhi College of Engineering, Kegaon, attended the one-day training programme which was very systematically conducted in lucid language by Mr. Arvind Mhetre, Manager (EDP), possessing 15 years' enriched experience in the field. He addressed the students on

'Benefits of ERP Implementation'. The students' group was led by Prof. Pradip Bhide HOD (IT) of the college. The group was delighted to learn about the success story of implementation of SAP in LHP from Mr. Arvind Mhetre.



## LHP in youth welfare

We, at LHP, have always believed that the nation's future always lies with strong, willing and able youth. And this strength, willingness and ability can be inculcated in them through quality education. Hence, we have always conducted and supported various educational activities as a part of our Corporate Social Responsibility. Our activities have proved beneficial to students in and around Solapur at all levels of education. Here are a few of our recent academically useful activities.

## LHP - a preferred destination for career seekers

Jai Jui Foundation in Solapur is spearheaded by Miss. Praniti Shinde (MLA). The foundation recently initiated a very constructive activity by way of organising a Job Fair. This helped to bridge the gap between industries in Solapur and talented but unemployed youth in the district. LHP actively participated in this programme and selected several aspiring candidates. Rather, LHP was the most preferred company for many aspirants. Interviews were held by our Manager (P&A), Mr. Shakil Inamdar and he was felicitated by Miss. Praniti Shinde for his best efforts.



## Scholarships for bright wards of LHP employees

During this year, 70 students, who are our employees' children, are awarded special scholarships by LHP. We are witnessing rich fruits of this unique initiative. More and more children are striving hard to be entitled for these scholarships and raising the bar of their academic career. Ever-growing number of recipients of these scholarships is a testimony to this. The percentage of claimants has increased by 20% compared to the last year. The award ceremony was held in a small LHP family function on our spacious lawns. The students were felicitated by our M. D.

Mr. Sharadkrishna Thakre, Mrs. Manali Thakre, Mr. Vijay Ghanekar and Mr. Suresh Ozarde. Mr. A.K. Mishra - Regional Marketing Head of LHP was the guest of honour. The overjoyous children spent the complete day in our factory premises and shared sweets with their beloved parents.

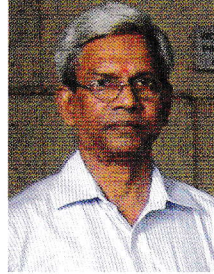


# Welcome to the LHP family

Knowing LHP's wholesome work culture, workaholics always aspire to join our team. But what made one recent, new addition to the family very special for the entire team was that Mr. Aditya Thakre has joined the team. Mr. Aditya is the son of our M.D., Mr. Sharadkrishna Thakre. Mr. Aditya is a Mechanical Engineer from University of Pune. He has joined the team to head the Geared Motors Division. We welcome Mr. Aditya to the LHP family and express our confidence that he will take LHP to newer heights in the years to come.



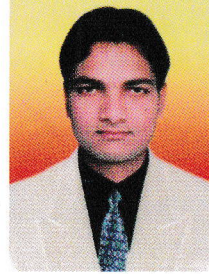
**Aditya Thakre** - Head  
Geared Motors Division



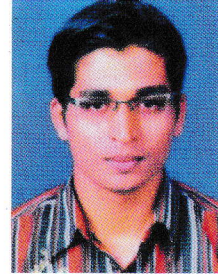
**S. K. Sen** - President  
Geared Motors Division



**Mrunal Ghate**  
Marketing Officer



**M. D. Rathod**  
Engineer, Marketing



**P. N. Mali**  
Engineer, R & D

## Who's who?

### Vijay B. Ghanekar



- Name of team member : Vijay B. Ghanekar
- Age : 57 years
- Family status : Married, Two daughters
- Qualification : B.E. (Electrical), from Walchand College, Sangli
- Experience : 35 years in electric motors industry (Design & Marketing)
- Date of joining LHP : January 2009
- Present designation in LHP : President (Marketing)
- Responsibilities shouldered in LHP : All India marketing of motors and geared motors
- Special achievement (Professional) : Promoted energy saving concepts in Industry
- Hobbies : Reading, meeting people and getting to know them, visiting new places
- Favourite snacks : Maharashtrian snacks
- Favourite celebrity : Narayan Murthy and Amitabh Bachhan
- Favourite holiday spot : Alabama, USA / Nainital
- Strength : Consistency, persuasion, goal orientation
- Weakness : Expecting people to perform best at all times
- Message to colleagues : Develop reading habit.  
Put your best foot forward. Results will be obvious.

## Farewell to Mr. Jadage

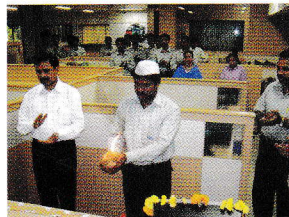


Team LHP bid an emotional farewell to Mr. Dashrath Yallappa Jadage on 08.10.2009. Mr. Jadage joined LHP on 01.05.1986. He served in the production department as Production Assistant and retired on 30.06.2009 after completing 23 years of dedicated service. A special farewell gathering was held by all workers and managers. Special traits of Mr. Jadage such as punctuality, perfection in work and special ESP in the workflow were praised by concerned managers. Mr. Sharadkrishna and Mrs. Manali Thakre felicitated Mr. Jadage on this occasion. We wish Mr. Jadage a very healthy, satisfied and long life.

## LHP in a festive mood

### Durga Puja

Durga Puja was performed by all the employees on the occasion of Dussera. The affection and attachment of every LHP team member to their company, workplace, machines, equipment and gadgets, etc. admirably reflected in their worship.



### Diwali Celebration at LHP

Diwali festival was celebrated with usual fervour and enthusiasm. All managerial staff and workers very happily shared the occasion. The presence of Mr. Aditya Thakre added cheer to the jubilant mood of Team LHP.



## Academic achievements



Ms. Shreya, daughter of Mr. Satish Gunje, won the National **Abacus Commendation Certificate**. She is studying in class III at Indian Model School, Solapur. The event was held in Chennai and participants from

all over India attended the competition. Congratulations to Ms. Shreya for outstanding performance.

## Happy birthday



Vaishnavi Sunil Katje  
20 August



Jishan Iqbal Shaikh  
08 October



Omkar Nagnath Changle  
05 August



Tabassum Iqbal Shaikh  
03 October



Afroz Sabir Shaikh  
24 September



Shreya Shrinivas Kokkul  
21 September



Aniruddha Gudage  
29 November



Sana Gulab Mulla  
23 November



Sindhuja Sunil Hanjagi  
17 July



Vedharatna Bura  
14 October



Mayur Uttam Sutar  
13 October



Shreya Gunje  
21 June

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