

LHP UPDATE

Newsletter

Issue 18

April 2016



ThyssenKrupp

**360°
Performance
Recognised
by Leaders**

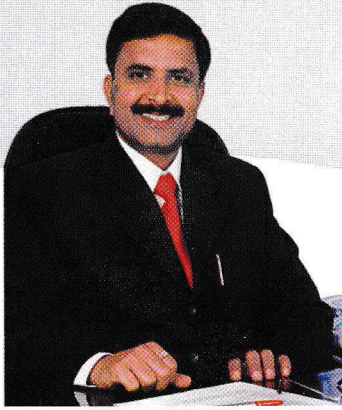
RIETER

praj

Pressing need for energy conservation necessitates use of IE3 motors

Lhp
MOTORS DRIVES
Driven by Commitment

supremo
IE MOTORS



Dear Friends,

It is always a pleasure to interact with you through this platform as it provides me an opportunity to update you on the various developments taking place at LHP - your most preferred partner for motors.

Global warming is a major concern today. It adversely affects nature's cycle, impacting the lives of all living beings. One important step to arrest the global temperature rise is to use energy resources cautiously. We at LHP, not only preach energy conservation, but also practise methods which save significant amounts of energy. We also encourage our customers to do so by developing more energy-efficient products. The development of IE3 motors is one such example. After becoming the first Indian company to introduce completely indigenous IE3 motors, we shall soon be launching IE4 motors which would be a benchmark in energy-efficient motors.

LHP is characterised by its high level of commitment to innovation, energy-efficient products, quality and reliability. Our large manufacturing capacity which is unique in India also ensures timely deliveries in a shorter span. The entire operations are managed in such way, that we are able to offer most competitive price to our customers. This commitment is reflected in our consistent achievement of over 97% customer

satisfaction level since the inception of the company. More and more renowned companies are considering us as a reliable partner for supplying various types of motors. In this issue, you will find some recent recognition we have received from customers.

We are also continuously expanding our sales and service network to enhance our reach to various parts of the country to serve you better. Recently, we have established a branch office in Ahmedabad.

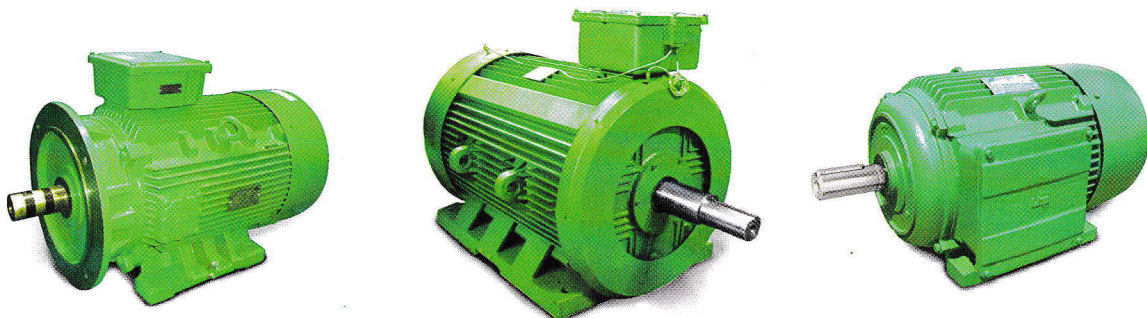
With complete determination and support from our customers, we are marching towards becoming a Rs. 5000 million company by 2018 and are expanding our manufacturing capacity to meet the increasing demand.

I am indeed grateful to all our customers, associates, vendors and LHP team members for their support and contribution in our march. Best wishes for the upcoming financial year 2016-17.

Yours Sincerely,

Sharadkrishna Thakre,
Managing Director

supremo
IE MOTORS





Pressing need for limiting global warming calls for use of Energy-efficient Motors

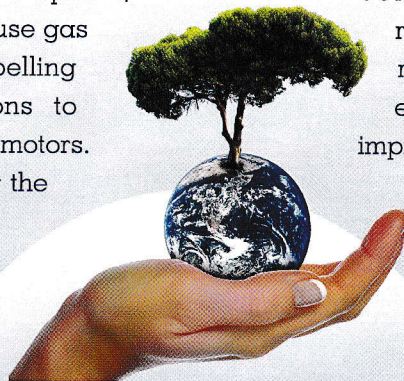
With the exponential growth in industrialisation, energy consumption worldwide is increasing at a phenomenal pace. Increasing carbon emission is a major concern for all responsible nations. In the recently concluded UN Climate Change Conference – COP21.CMP11, an agreement was signed by 195 countries to take concrete steps to reduce carbon emissions and limit the global warming increase to 1.5°C.

Industries the world over are major consumers of electricity, which is mainly consumed by electrical motors. According to a study, 300 million motors are in use in industry, infrastructure and large buildings and an additional 30 million new electric motors are sold every year for industrial purposes. These electric motors are responsible for 40% of the global electricity used to drive pumps, fans, compressors and other mechanical traction equipment. Since most electricity is generated from fossil-fuelled power plants, motors indirectly contribute to greenhouse gas emissions. Hence, there are compelling economic and environmental reasons to increase the use of energy-efficient motors. The motor technology has evolved over the last few decades and 'premium' efficiency products are now available which ensure higher energy efficiency which can

result in significant energy savings. Energy represents more than 97% of total motor operating costs over the motor's lifetime. By using advanced design and manufacturing practices, energy efficiency of electric motors can be improved by 20% - 30% on an average, resulting in payback time between 1-3 years. Even a small improvement in efficiency can result in significant reduction in energy consumption over the lifespan of the motor. Investing a little more money upfront for a more energy-efficient motor is often paid back in energy savings and reduced operating costs.

In June 2005, the European Union enacted a directive on establishing a framework for setting Ecodesign requirements (such as energy efficiency requirements) for all energy using products in residential, tertiary and industrial sectors. The directive does not introduce directly binding requirements for specific products, but it does define

conditions and criteria for setting requirements regarding environmentally relevant product characteristics (such as energy consumption) and allows them to be improved quickly and efficiently. It will be followed by implementing measures which will establish the Ecodesign requirements.



Customer Satisfaction Index above 97%

We, at LHP, have pledged to serve our customers with products that spell quality and performance. It is due to our steadfast commitment that our customers are 'delighted' with us and we have developed sound long-term relationships with them. Our Customer Satisfaction Index of above 97% consistently for over 10 years, stands testimony to this. Many a time, our happy

Proud to be associated with Thyssen Krupp. Quality attested by leaders in industrial equipment

Thyssen Krupp is a globally reputed group operating in diverse fields. One of its group companies, **Thyssen Krupp Industrial Solutions India Pvt. Ltd.** has a significant presence in cement, chemicals, oil and gas, fertilisers, mining, polymers, etc. They are well-known for their engineering competence and are acclaimed for high quality engineering processes. Obviously, they are selective while partnering with vendors and evaluate them on the basis of quality in every area of business. LHP is proud to be associated with Thyssen Krupp as their approved vendor for Industrial, Flame-Proof and Increased Safety motors after stringent evaluation. The team from Thyssen Krupp visited all our facilities to witness our manufacturing processes, testing practices and adherence to highest quality standards.

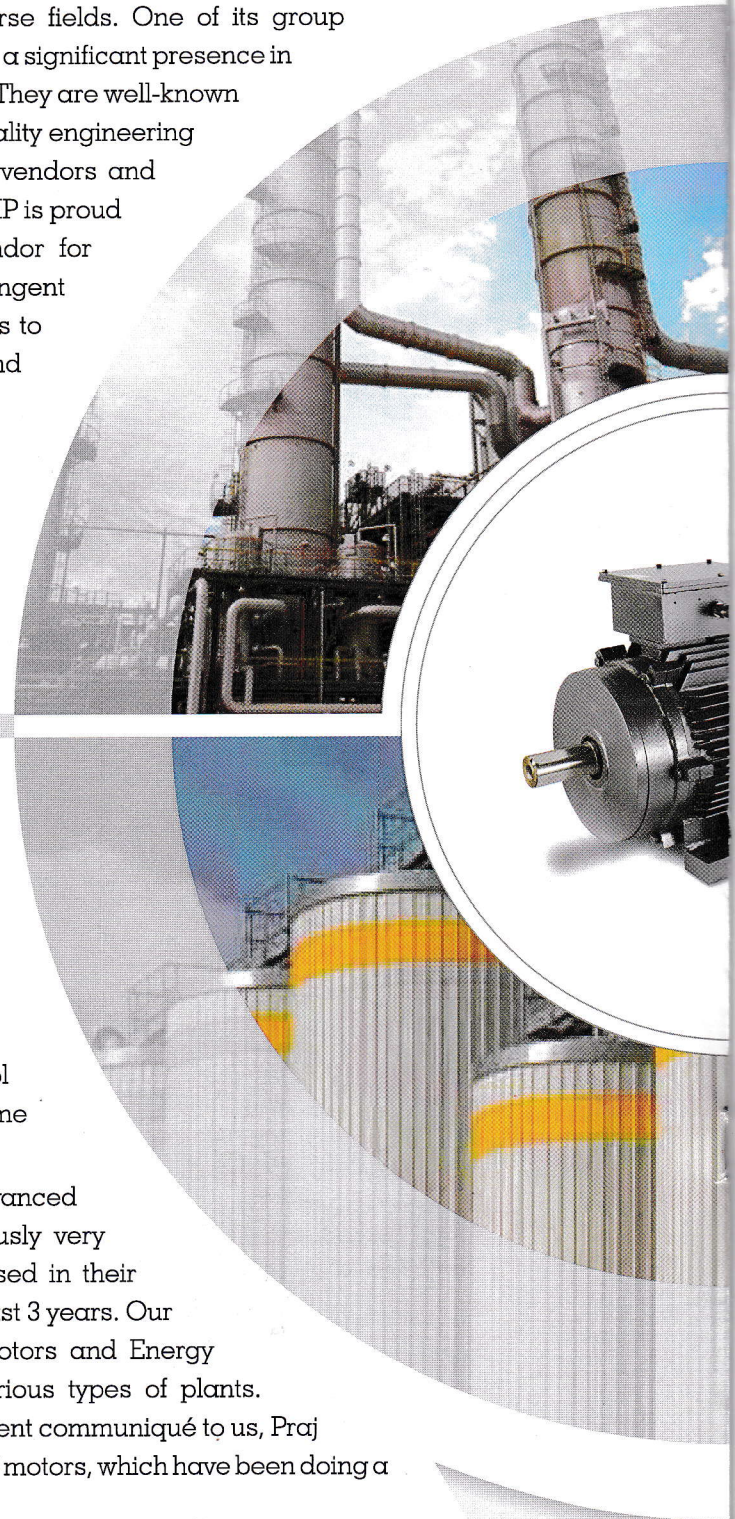
Our sincere thanks to Thyssen Krupp for providing us the opportunity to associate with them.

Congratulations Team LHP.

Praise from Praj

The customer list of LHP includes names of several industry leaders. Our one such major customer is **Praj Industries Ltd.** When the world is feverishly exploring sources of unconventional energy, Praj has been making its valuable contribution to this field for more than 3 decades. They provide innovative and sustainable solutions of first generation Ethanol Technology and second generation Cellulosic Ethanol Programme mainly using agri-residues to produce ethanol.

Being a leader in its field and a major exporter known for advanced technology plants of high quality and reliability, Praj is obviously very critical while selecting a vendor for every component being used in their plants. LHP is supplying its highest quality motors to Praj for the last 3 years. Our reliable range of LT motors, Industrial motors, Flame-Proof motors and Energy Efficient motors is being used in critical functions of their various types of plants. Here is a word of praise from Praj about our association. In its recent communiqué to us, Praj profusely appreciated the product quality and performance of LHP motors, which have been doing a commendable job in the successful execution of its projects.



customers express their absolute satisfaction through calls, letters, e-mails, approvals, certificates, awards or even visits to our factory. Here are three such instances that have recently heightened the morale of our team and are motivating us to perform better every day. They are expressions of our 'Performance Appreciation'.

Performance recognised by global industry leaders

Best Service Award from the leader in textile spinning machines

Rieter uses LHP textile motors in their machines for the last 7 years

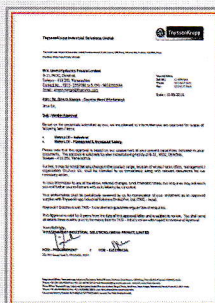
LHP exports its quality products to 22 countries across the world. Over the years, our customer base has been expanding. In India, our high quality motors are an integral part of several plants and equipment of leading companies. We are fast becoming the most preferred partners of several leading MNCs as well.

Rieter India Pvt. Ltd. is a wholly owned subsidiary of Rieter Group, Switzerland. It occupies a leading position in the market for textile spinning machines. For the past several years, they have been regularly procuring LHP motors which are fitted in their high quality machines. They have always been fully satisfied with the excellent quality, performance and services offered by us.

We are proud to mention that Rieter India has recently honoured LHP with its 'Best Service Award'. The award is a glowing testimony of the dedication, commitment and sincere hard work of Team LHP. It is another precious feather in our cap, already adorned with several similar honours during our long journey of over 35 years. Team LHP is now all set to vie for the 'Best Supplier' award for the year 2016.

Heartiest Congratulations to all hands on deck!

Photo Courtesy : Rieter India Pvt. Ltd.



Vendor approval from Thyssen Krupp



Receiving the award from Rieter

Mr. Ajit Pawar appreciates our efforts to be a globally acclaimed company while providing large-scale employment to local youths

Mr. Ajit Pawar (MLA and Former Deputy Chief Minister of Maharashtra) had a stopover in Solapur for a while.

During his short stay, he interacted with top industrialists from the city including our Managing Director, Mr. Sharadkrishna Thakre. Impressed with our growth story, Mr. Pawar showed keen interest in visiting LHP. He was shown around the sprawling LHP facilities at Chincholi MIDC. As a Dy. CM, Mr. Pawar had visited several companies in India and abroad. He was highly impressed with the modern manufacturing processes being followed at LHP, our enviro-friendly operations, employee welfare schemes and spick and span premises.



During his speech later, he praised the commitment of the entire LHP team towards developing special purpose motors and manufacturing world-class products. He specifically appreciated our efforts on the exports front to become a globally acclaimed company.

His visit was marked by a Tree Plantation at his auspicious hands, along with other LHP team members. Mr. Pawar praised the remarkable work of our Managing Director, Mr. Sharadkrishna Thakre in the capacity of the President of North Solapur Industrial Association and also gave an assurance of infrastructure development in the area.

Honoured to receive Zeal Entrepreneurship Award 2016

In a recently held ceremony in Pune, Mr. Sharadkrishna Thakre was honoured with Zeal Entrepreneurship Award 2016 in the presence of well-known industrialist Mr. Pramod Choudhary, Chairman, Praj Group and Mr. D. S. Kulkarni, Chairman, DSK Group.

As the chief guest of a seminar held on this occasion, Mr. Thakre narrated his journey from a village student

to becoming a prominent industrialist owning a Rs. 2000 million company providing employment to over 500 people in Solapur. He also enlightened budding engineers on significant aspects which contribute to being a successful entrepreneur.



LHP encouraging latent talent

It has been a long tradition of more than 25 years at LHP that latent talent in the children from the LHP family is identified, brought to light and duly encouraged. As a part of this tradition, LHP annually felicitates academic excellence displayed by children of LHP employees. Children who score more than

85% marks in important examinations of their academic career are specially invited to LHP, are given awards and scholarships and are encouraged to fare better.

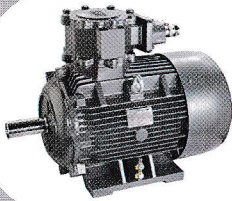
This year too, such a function was arranged in August 2015 in the presence of the top management of LHP. More than 125 children with budding talent were honoured. We are proud to mention that many former recipients of such scholarships and awards from LHP are doing well at top positions in various fields of society.



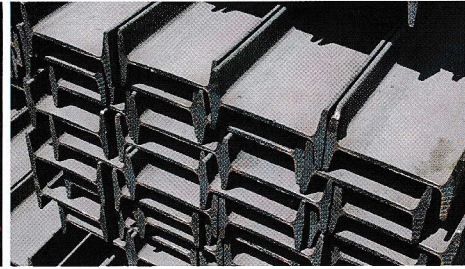
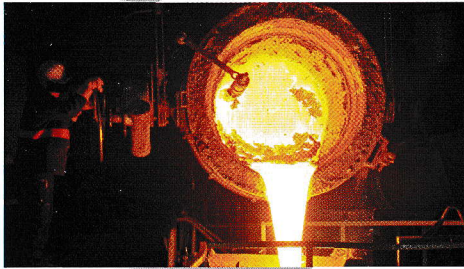
Our industry specific solutions most appreciated and extensively used by industry leaders

Customised motors to suit specific applications can also be developed by LHP

Flame-Proof Induction Motors Range : Up to 315L frame (200kW)



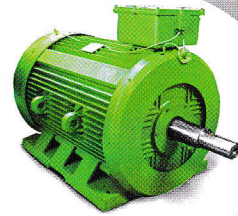
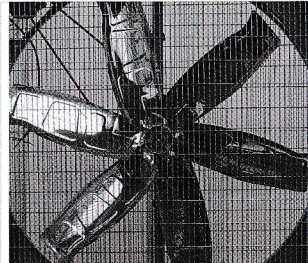
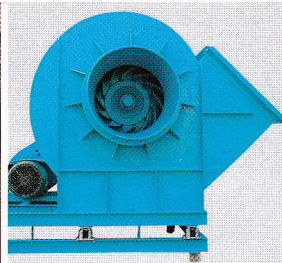
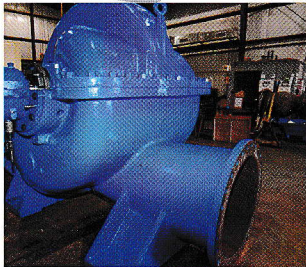
Range : Up to 355L frame **Roller Table Motors**



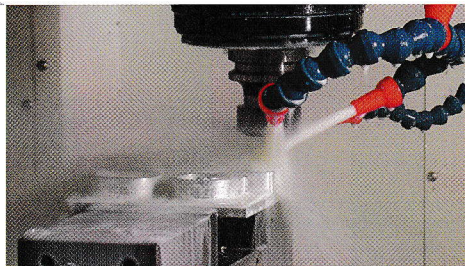
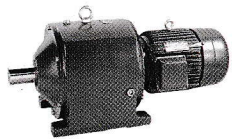
Textile Motors Range : Up to 355L frame (315kW)



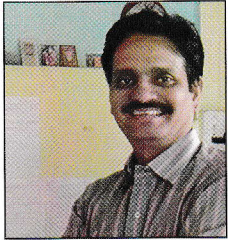
Range : Up to 355L frame (315kW) **Energy-efficient Induction Motors**



Standard Gearmotors Power : 0.12 to 30kW Torque up to 1427kgm



Who's Who?

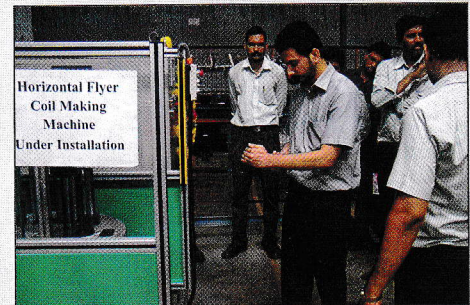


Arvind Mhetre

Name of Team Member	: Arvind Mhetre
Age	: 41 years
Family Status	: Siddheshwar Mhetre (Father) : Gauri Mhetre (Mother)
Married to	: Pallavi
Names of Children	: Aditya and Samarth
Qualifications	: D.C.S., DBM, MBA
Date of Joining LHP	: 10.03.2000
Present Designation	: Manager EDP
Responsibility Shouldered	: IT Support to internal customers
Special Achievements	: Implementation of SAP
Hobbies	: Gardening, writing and learning new things
Favourite Snack	: Upama
Favourite Celebrities	: Narayan Murthy, Satya Nadella
Favourite Holiday Destinations	: Satara and Mahabaleshwar
Strengths	: Good listening skills, patience and logical approach
Weaknesses	: Expecting more from others and short-tempered
Message to Colleagues	: Learn new things and use the gained knowledge for the betterment of our company and society.

Strengthening manufacturing capability

In order to strengthen and enhance our manufacturing capability and to achieve on-time and full delivery of motors in large quantities, LHP has recently installed a new Automatic Horizontal Flyer Coil Making Machine.



Aditya Thakre inaugurating the machine

LHP team committed to social cause

LHP holds a Blood Donation Camp every year on 29th December. This has been a tradition for the last 30 years. This year too, the event witnessed enthusiastic participation of our team members. More than 50 team members donated blood to Solapur Blood Bank.

Until now, the LHP team has donated nearly 2000 bags of blood to save human life. The management appreciates the team members who volunteer for this noble cause.

Visit us at - Stall : **B/54**



Corporate office and manufacturing plant



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